

**COLUMBIA’S REPLY REGARDING  
ATTORNEYS’ FEES UNDER  
35 U.S.C § 285  
EXHIBIT V**

IN THE UNITED STATES DISTRICT COURT  
FOR THE EASTERN DISTRICT OF VIRGINIA  
RICHMOND DIVISION

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)  
TRUSTEES OF COLUMBIA UNIVERSITY )  
IN THE CITY OF NEW YORK )  
) Civil Case  
v. ) No. 3:13CV808  
)  
NORTONLIFELOCK INC. ) April 7, 2022  
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COMPLETE TRANSCRIPT OF FINAL PRETRIAL CONFERENCE  
BEFORE THE HONORABLE M. HANNAH LAUCK  
UNITED STATES DISTRICT JUDGE

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1 her to be heard. And I don't believe she can be here  
2 tomorrow. And so I'd love to take advantage of her  
3 expertise and wisdom on that issue. Other than that,  
4 we're happy to follow whatever process Your Honor  
5 thinks is so most efficient.

6 THE COURT: I don't want to prevent you all  
7 from giving your argument. And normally I am ready to  
8 rule, and I've just moved these around more than  
9 normal, and I want to give you an opportunity to look  
10 at them, too. But I'm aware that you all prepared for  
11 today, and I apologize for that.

12 MR. GUZIOR: And, Your Honor, I think we  
13 would just have a couple of issues on the verdict form  
14 that we want to make Your Honor aware of, because  
15 there are significant errors, we think. But,  
16 otherwise, we'd be happy to wait until you issue your  
17 proposed instructions and address them tomorrow or  
18 whenever works for opposing counsel.

19 THE COURT: All right. Well, why don't we  
20 speak to Mr. Dossier, the missing witness instruction,  
21 and then we can decide how to proceed from there.

22 MS. SHERRY: Thank you, Your Honor.

23 THE COURT: Now, with respect to argument, if  
24 you're going to go present an argument, I think go  
25 ahead and approach. I just told you otherwise, so --

1 MS. SHERRY: I'm much more comfortable  
2 standing at the podium. So thanks for that.

3 THE COURT: Sure.

4 MS. SHERRY: Good morning. Melissa Arbus  
5 Sherry from Latham on behalf of Norton.

6 So, you know, we fully appreciate that you  
7 have ruled that you are going to give a missing  
8 witness instruction, but that was in the context of  
9 the motion in limine. It was at a time where there  
10 was no specific jury instruction before the Court. It  
11 was before Quinn withdrew from representing Dossier.  
12 And I think maybe, most importantly, it was at a time  
13 where I don't think the Court had the model jury  
14 instruction before it. And I do think that model jury  
15 instruction is really significant not just for what  
16 the actual instruction is, but maybe even more than  
17 that, from the caution that comes underneath it.

18 THE COURT: Now, I'm going to -- I'm sorry.  
19 I'm going to interrupt you, but we have Quinn  
20 attorneys here. So is Quinn still participating?

21 MS. SHERRY: I believe there's a difference  
22 between -- he's is no longer representing Dossier.

23 THE COURT: I'm sorry. I thought --

24 MS. SHERRY: Sorry.

25 THE COURT: I thought you said he was no

1 longer representing Norton.

2 MS. SHERRY: No, I'm sorry. On March 28, I  
3 believe a letter was filed with the Court that Quinn  
4 is no longer representing Dr. Dossier.

5 THE COURT: I misheard you. I thought you  
6 said Norton.

7 MS. SHERRY: And so I think the model jury  
8 instructions are really significant. If you look at  
9 the model instructions, a couple things really stand  
10 out. Underneath the instruction itself, there is a  
11 caution. It is in all caps, and it says, "This  
12 instruction shall rarely be given."

13 We've looked through the model instructions.  
14 I believe that caution only appears at one other time  
15 in all of the 500-plus instructions. So I think  
16 that's quite significant.

17 The other thing you will see is at the end of  
18 that statement it will refer you to the alerts that  
19 come afterwards, and the alerts very much read like  
20 the objections that we filed with this Court. It  
21 relies heavily on what Justice Russell said in the  
22 *Harper* case in his concurrence. And what the  
23 committee focuses on is the fact that while this  
24 instruction has a long pedigree, it comes out of the  
25 days of trial by ambush, and it basically has outlived

1 its purpose.

2 And what the committee also says in the alert  
3 is that this is proven ripe for reversal by the  
4 appellate courts. And so we think that alert's  
5 significant.

6 The other thing I'd point out, and I haven't  
7 quite pinned down exactly when that alert included  
8 that language, but --

9 THE COURT: So, I can tell my court reporter  
10 is leaning in. That means you're talking quickly.

11 MS. SHERRY: Oh, okay.

12 THE COURT: Slow down a little bit, please.

13 MS. SHERRY: That's a good clue.

14 So I haven't figured out exactly when that  
15 alert language changed, but it's recent. It's after  
16 2018 that they, you know -- it always had the  
17 cautionary language or at least has had that for  
18 sometime, but the really strong language in the alert  
19 is pretty new.

20 And then looking at the case law, it has been  
21 a long time since a court has affirmed a missing  
22 witness instruction when applying Virginia law. The  
23 most recent one I've seen is 2013. So nearly a decade  
24 ago. And that's the *Scott* case, and we can talk more  
25 about that decision.

1 But looking at the Virginia Supreme Court  
2 decisions, and you can go back four decades, maybe  
3 even more before you find an affirmance, the ones that  
4 are most often cited, *Harper*, *Banks*, those are all  
5 cases saying that there should have been no missing  
6 witness instruction.

7 And so I think that is really significant. I  
8 guess it raises the question, number one, should the  
9 instruction ever be given. I think there's a good  
10 argument that the answer today is no. But at the very  
11 least, we know that it should be a very rare  
12 occurrence. And, you know, this is not that rare a  
13 case. And it's not so rare a case for a couple of  
14 different reasons, any one of which, on its own, I  
15 think, would be a reason not to give the instruction.  
16 But, certainly, looking at them collectively, I do  
17 think it would make this an unprecedented use of a  
18 missing witness instruction.

19 So, the first thing I would point the Court  
20 to, and I know you are quite familiar with it, but the  
21 2014 deposition testimony. And so you have a  
22 situation where Columbia is asking to give this  
23 instruction about the witness being missing  
24 immediately before playing the testimony of the  
25 missing witness.



1           That is, you know, a significant difference,  
2           and it's a significant difference from other cases  
3           where there is no witness testimony coming in.

4           And I think it's also significant that  
5           whenever Dossier spoke of him coming to testify at  
6           trial, he was pretty consistent in saying that he's  
7           being asking to repeat, quote, unquote, repeat his  
8           2014 testimony. That's in a number of different  
9           places in the record, but the two I'd point the Court  
10          to is the November 2019 emails. And then also the  
11          April 10, 2020 email talks about him coming to repeat  
12          his testimony.

13          Now, I know that obviously the 2004  
14          deposition testimony didn't cover statements made  
15          after 2014, but there was ample opportunity for  
16          Columbia to supplement the record in that respect, to  
17          get an additional deposition, to fill in whatever the  
18          2014 deposition didn't cover. Since at least  
19          October 2021, they were told that he would not be  
20          coming to testify.

21          As far -- you know, I don't think there's  
22          anything showing that they reached out to Quinn, that  
23          they reached out to this Court, that they sought to  
24          supplement it and provide an additional deposition  
25          that, you know, could be played to the jury and would

1 fill in that particular blank in the testimony. So  
2 there's that.

3           There's also the need for there to be a  
4 relationship, and not just any relationship, but this  
5 very unique relationship between the party and the  
6 witness. And I want to emphasize party because that  
7 really is the critical link here. I think in your  
8 motion in limine decision, you were very careful when  
9 you were talking about the acts that happened and  
10 walking through the facts in saying Norton's counsel,  
11 or Quinn specifically, and I think you can go through  
12 your decision, and you say -- you talk about the  
13 actions, the interaction between Quinn and Dossier  
14 being peculiar. You talked about the email being from  
15 counsel by Norton that Quinn exerted improper control  
16 over Dossier, that there was gamesmanship by Quinn,  
17 that Quinn rendered the defendant unavailable, and  
18 there was only one conclusion that could be reached,  
19 and I think that is an important distinction, because  
20 what the cases are looking at is whether there's this  
21 very unique control relationship between the party and  
22 the witness, certainly not between party's counsel.  
23 And I think blurring that line and imputing counsel's  
24 action in these circumstances to Norton really results  
25 in a bit of a mismatch between the findings Your Honor

1 made and the remedy, the idea that there would be a  
2 missing witness instruction that would go against the  
3 party, would go against Norton.

4 THE COURT: So isn't it the case, though,  
5 that there were Norton employees and representatives  
6 who were made aware of this issue going on, right? It  
7 was a Norton person who ignored the email twice and  
8 then received it, right?

9 MS. SHERRY: Well, I think your first point  
10 is right. It was sent in November 2019 to a Norton  
11 representative. As you note, there is no response to  
12 that in the record. But I think the things that Your  
13 Honor focused most on, at least in the motion in  
14 limine decision, were the conflict that you found.  
15 And, of course, it's the conflict of counsel between  
16 having both representations going on at the same time.  
17 And so I think there really is some tension in  
18 imputing a conflict to one of the two clients.

19 But then the other thing I think you pointed  
20 to was a more recent email reporting out on Your  
21 Honor's decision, and when you spoke about that, you  
22 know, it was coming from Norton's counsel, I don't  
23 believe there was anyone from the company on that  
24 email chain.

25 THE COURT: So you're saying Mr. Erwine

1 doesn't represent Norton? He's done an awful lot for  
2 it.

3 MS. SHERRY: No. Obviously, he -- I mean,  
4 obviously, they -- Quinn represented Norton.

5 THE COURT: I'm talking about you're saying  
6 that that email, the later email, goes against Quinn  
7 but not Norton, but he's Norton's counsel.

8 MS. SHERRY: You're talking about -- I'm  
9 talking about the same email. I think it's coming  
10 from Quinn, if we're talking about the more recent  
11 November, I think, 2021 email. And I will check  
12 myself on that, but I'm pretty sure that it's a  
13 correspondence between Quinn and Sullivan & Cromwell  
14 about Your Honor's order. And so I do think there's  
15 an important distinction here --

16 THE COURT: So wait. I don't think you  
17 understand my question.

18 MS. SHERRY: Sure.

19 THE COURT: It is from Quinn.

20 MS. SHERRY: It is, yes.

21 THE COURT: It is from Quinn and it's to  
22 Columbia counsel.

23 MS. SHERRY: Yes.

24 THE COURT: And it is about ongoing matters  
25 in this litigation.

1 MS. SHERRY: Yes.

2 THE COURT: And he says -- Mr. Erwine, I  
3 think, is who it is. He says, Yes, we've told them --  
4 we've told him about the order and that the Court  
5 found that we represented him. But Mr. Erwine is  
6 not -- there's no -- I don't know what a proper phrase  
7 would be. There's no wall to him only representing  
8 Mr. Dossier. He's done depositions in this case.

9 MS. SHERRY: I think that goes directly to  
10 the conflict issue that you discussed in the motion in  
11 limine.

12 THE COURT: No, it goes to the fact that  
13 Norton has knowledge through their counsel that this  
14 is going on.

15 MS. SHERRY: But I guess I don't think  
16 knowledge is enough. I mean, just to get back to what  
17 the test is. You know, we're dealing with a rare  
18 instruction, and we're almost dealing with an even  
19 more rare portion of when the instruction should be  
20 given in these very unique circumstances where there's  
21 such a close relationship that the party, Norton, is  
22 actually exercising control over the witness.

23 And so, I mean, I think if we just look at  
24 the cases where courts have found that, and there  
25 aren't that many, there certainly aren't that many

1 recent ones, these are circumstances that are almost  
2 always either employer/employee relationships, current  
3 existing relationships between the parties, or it's  
4 actually the party itself.

5 And so I had mentioned *Scott* earlier. I  
6 think it's an important decision to look at, both  
7 because it's the only one applying Virginia law in  
8 recent years that has upheld it, but also just because  
9 of the facts of the case because --

10 THE COURT: Right. I know it's different. I  
11 know there's a difference.

12 MS. SHERRY: Okay. And so, you know, moving  
13 beyond that, I don't think the relationship here  
14 between Norton and Dossier is remotely close to what  
15 courts have found sufficient to find this level of  
16 unique control.

17 But the third point I would make -- so  
18 there's the fact that the deposition testimony is  
19 going to be played. It's a fact that the relationship  
20 here is not the type of relationship the courts have  
21 found to be sufficient. The third point I would make  
22 is there's no unfair surprise here. And I think if  
23 you look at the cases where instructions have been  
24 given, virtually every one has this element of  
25 literally like at trial, last minute surprise, where

1 it shows up on the party's witness list. Everyone  
2 thinks this person is going to be called. Sometimes  
3 the Court even thinks the party is going to be called.  
4 And lo and behold, they duck out during recess, or  
5 there's something along those lines that happens in  
6 these cases.

7 And, you know, that makes a lot of sense if  
8 you think about the origins of this rule. And this  
9 goes back to, you know, what's talked about in the  
10 model rules commentary itself --

11 THE COURT: Are you saying I should just  
12 sanction Quinn? Is that what you're saying? If I'm  
13 making a finding that there is improper conduct, which  
14 I have, are you saying Norton's in the clear, and I  
15 just sanction Quinn? What do I do to Quinn? Is this  
16 any kind of discovery violation? Is this something  
17 that comes under any Rule 30 issue that would go  
18 against Norton or are you just saying I need to  
19 sanction Quinn?

20 MS. SHERRY: I'm saying -- and, you know,  
21 obviously, I'm not here representing Quinn, and they,  
22 you know, may have something to say about it, but I am  
23 here representing Norton. And I think the improper  
24 conduct you found, I think whatever it is, the remedy  
25 cannot be a missing witness instruction, whether it's

1 a sanction against Quinn, whether it's something else,  
2 I think I'll let others maybe speak more to that.

3 It's just there's a fundamental mismatch  
4 between the improper conduct that you found and the  
5 remedy of this missing witness instruction.

6 THE COURT: So you do need to address to me  
7 if it is the same person, if it is somebody who has  
8 represented Norton in depositions, and who is saying  
9 on Mr. Dossier's behalf that he's been told that he is  
10 represented by this same firm, it's the same person.  
11 How does that not go against Norton also? He's their  
12 lawyer, and he's saying it on their behalf.

13 MS. SHERRY: Well, maybe that latter part of  
14 the question is one of the key questions. I actually  
15 don't think it's the only question, but if Quinn is in  
16 this dual representation, joint representation, you  
17 know, I assume they would say that they're advising  
18 Dossier with respect to his testimony as his  
19 representative, as his personal representative. But I  
20 think, you know -- I don't think there is evidence in  
21 the record, and I think this is what you would need.  
22 I think you would need more than this, but I think you  
23 would actually need to be able to show that the  
24 party -- and especially in this dual representation  
25 context -- but that the party actually directed the



1 witness and had control over the witness in a way  
2 where the witness, you know, wasn't just going to say,  
3 you know, I'm going to do what I want but actually had  
4 that sort of control. I think that's why the only  
5 cases that tend to come up in this particular  
6 exception are where you're dealing with a current  
7 employer/employee. And what they said in the *Scott*  
8 case when it was a plaintiff, it's like that's the  
9 prototypical case. Of course, a plaintiff can decide  
10 whether or not he or she is going to testify.

11 And when you're talking about third party  
12 witnesses, like, there's a reason why this control  
13 idea is really narrow because, you know, especially in  
14 the modern era, the idea that parties control  
15 witnesses, you know, is a bit of a historic relic.  
16 And so there's a reason why it's very narrowly focused  
17 on circumstances where this is --

18 THE COURT: Well, tell me -- so tell me what  
19 I should do. If I don't give them a missing witness  
20 instruction, is it a discovery violation that deserves  
21 a sanction? Do I strike Quinn from the case because  
22 they improperly represented two parties and it's not  
23 Norton's fault, it's their fault, and I found a  
24 conflict?

25 So I'll tell you, the issue is there is a

1 serious, serious impression of gamesmanship, serious,  
2 which I found. Right?

3 MS. SHERRY: (Nodded head.)

4 THE COURT: Norton didn't care. Nobody cared  
5 about Mr. Dossier until he emailed Norton and said  
6 "I'm going to testify against you."

7 And then Norton's counsel contacted him and  
8 said, You can't testify, or we represent you for  
9 purposes of testifying, and then it's a black hole.

10 So Norton is in the mix. And it is the case  
11 that Mr. Dossier, I think, pretty inexplicably changed  
12 when he was not asking for counsel when his daughter,  
13 who's a lawyer said "You're not represented," and he  
14 was ready to talk.

15 So even if he was ready to talk about his  
16 repeat of 2014 testimony, he was ready to talk. And  
17 Dr. Keromytis says he was ready to talk about more.  
18 Right? So I'm taking that as the evidence I have in  
19 front of me.

20 I see that the emails say "repeat," but  
21 there's other emails that he's talking with other  
22 folks, and it is clear that he's not necessarily  
23 anticipating just the 2014 testimony. So I'm going to  
24 ask you to step away from that.

25 So the gamesmanship comes in when immediately

1 there's a motion for sanctions. There's a motion for  
2 sanctions against an attorney in my court for improper  
3 behavior talking to a represented party where the  
4 record couldn't be more clear that this attorney was  
5 trying to abide by every single rule. And then I put  
6 on notice that this is an issue. I wrote an opinion  
7 this is an issue.

8 And so you can say that Columbia had all the  
9 time in the world, but Norton had all the time in the  
10 world. Quinn had all the time in the world to clarify  
11 things. And no one brought him before me, but I  
12 essentially said there's a conflict. I was not going  
13 to make the finding without allowing folks to make  
14 their record. And Columbia didn't have the conflict.

15 So I want to hear from you what I should do.  
16 What is the repercussion? All of a sudden, he's not  
17 available. And then they say, Oh, yeah, he's not  
18 available for purposes of deposition, but, actually,  
19 you know, you have to get in touch with us. He's not  
20 our employee. Excuse me. He's not our employee. We  
21 don't have any control. We can't do anything with him  
22 except that you have to somehow contact the exact same  
23 firm, who is Norton's firm, to try to get in touch  
24 with him.

25 And there's no differential. It's not as if

1 they said, Why don't you contact Judge Lauck, because  
2 Judge Lauck, in our firm, is a person representing  
3 Dossier, right? That didn't happen.

4 MS. SHERRY: And, I mean, I don't want to  
5 relitigate all of that with you. That's not why I'm  
6 here today.

7 THE COURT: I know, but I'm --

8 MS. SHERRY: You want there to be --

9 THE COURT: Don't talk over me. What is the  
10 repercussion presuming there is a problem? What are  
11 you advocating? I want you to advocate what the  
12 remedy should be.

13 MS. SHERRY: I think the remedy should be --  
14 I know what I think the remedy should not be.

15 THE COURT: No --

16 MS. SHERRY: I would like the opportunity to  
17 brief what the appropriate sanction --

18 THE COURT: You can't talk over. I want you  
19 to answer the question, not say "I don't want the  
20 missing witness instruction." I want you to say what  
21 do I do.

22 MS. SHERRY: Okay. I'm not trying to evade  
23 your question. I just don't want to commit to a  
24 position when I am not, you know, permanent trial  
25 counsel in this case. So I think there are a host of

1 measures that are available for the Court that it  
2 could take. There could be monetary sanctions.

3 THE COURT: Monetary sanctions against whom?  
4 Norton? Because you're saying Norton is not at fault.  
5 Why do I give sanctions against them?

6 MS. SHERRY: I think there could be sanctions  
7 against Quinn. When I say "Norton is not at fault,"  
8 I'm focused on what the standard is for the  
9 instruction, that that is what I am talking about.  
10 I'm speaking about it in that context.

11 I understand that you made these findings of  
12 improperly conduct, and I think there's a number of  
13 things that the Court can do as a remedy for that,  
14 whether it's monetary sanctions, whether it's ordering  
15 a deposition. I think the critical point is that it  
16 shouldn't be a remedy that prejudices the jury.

17 THE COURT: I'm sorry, who? I didn't hear  
18 you.

19 MS. SHERRY: I think, you know, there could  
20 be sanctions. There could be depositions. There  
21 could be other sanctions, you know, things that this  
22 Court can do to remedy the misconduct, but I don't  
23 think it should be or can be something that would  
24 prejudice the jury in this way. And that is the  
25 primary concern.

1           And I know you made the point that I pointed  
2 out that, you know, Columbia could have contacted, and  
3 there's this sort of tough situation where it's this,  
4 you know, contacting Quinn who was representing both  
5 Norton and Dossier at this time. But when it comes  
6 to, you know, looking to see if there's a missing  
7 witness instruction, the fact that they could have  
8 asked Quinn and said, you know, we want your client  
9 Dossier to testify. We'd like you to ask him to  
10 testify. They could have come to this court in  
11 October, in November, in December.

12           THE COURT: I know that.

13           MS. SHERRY: And so -- and, again, I'm  
14 speaking really specifically to this instruction, but  
15 I think that's a really significant --

16           THE COURT: So I understand that you're  
17 speaking, Ms. Sherry, to this instruction, but it is  
18 happening within the context of the trial, right? And  
19 so -- it is. So what if I were to give the  
20 instruction, which is the model civil jury  
21 instruction, that if you believe that a party, without  
22 explanation, failed to call an available witness who  
23 has knowledge of necessary material facts, you may,  
24 but are not required, to infer that witness's  
25 testimony would have been unfavorable to the party who

1 failed to call the witness, right? Aren't you  
2 partially asking me to give that instruction?

3 MS. SHERRY: That is very much a -- if you  
4 disagree with us and overrule our objection that you  
5 shouldn't give any. So I just want to make that very  
6 clear. But yes, if we're in a world where you're  
7 going to give an instruction, the model instruction is  
8 the one to give.

9 The one additional point I'd make with that  
10 is when to give it.

11 THE COURT: Okay. We're not talking about  
12 timing. This is my issue with the question is that if  
13 it is the case that I am allowing in residual hearsay,  
14 but Dr. Dossier is not coming about saying what he is  
15 saying or is said to have said, not which I found is  
16 coming into evidence, isn't it possible that as that  
17 is phrased, it could run against Columbia because the  
18 party, without explanation, fails to call an available  
19 witness, which the jury doesn't know one way or the  
20 other, has knowledge of necessary material facts.  
21 They will have heard that Dr. Dossier had positive  
22 testimony for Columbia, and they didn't call him. So  
23 how would I --

24 You really don't have to say "I don't want  
25 you to give the instruction every time." I know that.

1 I know you don't want me to give the instruction at  
2 all. So just presume that when I ask questions that  
3 might involve something different, that I know you're  
4 not conceding that I'm going to give the instruction  
5 or that you want me to.

6 So with that foundation, tell me how the  
7 standard instruction could not be confusing if it is  
8 the fact that really what I'm saying is that Norton  
9 should have produced the witness.

10 MS. SHERRY: So I think what has happened, at  
11 least in the Virginia cases I've seen where they've  
12 given the instruction, maybe they haven't had to  
13 confront that, because it was, you know, even with the  
14 standard instruction, it doesn't specify it was  
15 obvious from who the witness was which party the  
16 inference was being taken against. If that's not  
17 obvious here, I think the question is what additional  
18 factual predicate or introduction to give the jury  
19 that is purely factual and doesn't leave the Court  
20 commenting on the evidence. I think that's the  
21 primary concern.

22 And so, you know, identifying who the witness  
23 is, I think, is a possibility, identifying the  
24 relationship that he is a former employee of Norton  
25 might be enough to do it. I worry that going beyond



1 those really basic facts would stray into commenting  
2 on the evidence, and that was, you know, our primary  
3 objection to the alternative proposed instruction that  
4 came from Columbia here.

5 THE COURT: Right. So I asked that question  
6 in part because I think it may drive -- and I'll tell  
7 you, I'm open not to giving the instruction in trial.  
8 I think that's unusual. So I'm open to that. But I  
9 believe, and I shouldn't impute what the other side  
10 might raise, but I believe that part of the reason  
11 that Columbia wanted it played then is so it was clear  
12 that when Dr. K testified -- I keep calling him Dr. K.  
13 I should call him Dr. Keromytis, I'm sorry. When he  
14 testified to what somebody else said, that it was not  
15 able for Columbia to bring that person, not that  
16 Norton -- there would be less of an implication that  
17 Columbia was failing to bring the witness. Do you  
18 understand that?

19 MS. SHERRY: I do.

20 THE COURT: So presuming the issue of the  
21 missing instruction, missing witness instruction,  
22 that, I think, is the concern about giving it in  
23 trial. And so -- and I want to give as close to a  
24 model instruction as possible, presuming I give it,  
25 and that would be my concern about giving this only at

1 the end.

2 MS. SHERRY: I understand that. I guess the  
3 concern with doing it in trial, besides the fact that  
4 it's not common, is there's a, you know, there's a  
5 confusion factor between, you know, saying this  
6 witness is missing and then playing the deposition  
7 testimony of that witness. And if it's just to give  
8 the context of who -- this is the difficulty, and this  
9 is what I'm struggling with. I think -- and I promise  
10 I'm not going back to say we don't want the  
11 instruction, but I do think the concern that underlies  
12 the instruction is to avoid having a situation where  
13 the Court is commenting on the evidence.

14 And so I think the courts have said either --  
15 you know, I think Virginia courts actually have said  
16 it is important to maybe identify who the witness is  
17 because there can be circumstances -- I mean, here,  
18 like, there's other deposition testimony that's going  
19 to be played during trial. And I know there's at  
20 least a proposed joint instruction to that effect.  
21 And so, you know, courts have said sometimes you  
22 should identify who the witness is, and so the jury  
23 doesn't draw an inference from other witnesses. And  
24 so I think providing some factual specificity in that  
25 respect could make sense.

1 I think that the real difficulty is the more  
2 you go down that line, it leads to commenting on the  
3 evidence, and that's our concern.

4 THE COURT: So while you're reading notes  
5 from co-counsel, what if it is the case that the  
6 instruction says the witness has not been available  
7 after August 2014? I can't remember when the  
8 deposition was taken.

9 MS. SHERRY: 2014. I'm actually blanking on  
10 the date as well, but it was in 2014. I think that --  
11 I don't -- I guess I'm not sure if that solves the  
12 problem you're identifying in terms of who to  
13 attribute the inference to.

14 Another way maybe to do it so it avoids the  
15 Court commenting on the evidence is to say something  
16 like Columbia alleges -- put something in the  
17 instruction so it's not coming from the Court, it's  
18 coming from the party. It's a little maybe odd to do  
19 that because it's a third party argument, but that  
20 might be one way to frame it where it doesn't seem  
21 like it's the Court instructing the jury on the  
22 evidence.

23 THE COURT: Okay. All right. So I'll hear  
24 from the other side. Thank you.

25 MS. SHERRY: All right.

1 MR. GUZIOR: Thank you, Your Honor.

2 I think where I would start is the issue has  
3 now been briefed and argued many times. We hear that  
4 Norton is unhappy with the conclusion, but we're  
5 unsure what the avenue is for the continuous  
6 reargument of the issue. It's the law of the case.  
7 It's decided.

8 THE COURT: I mean, to be fair, they're  
9 raising it in the context of jury instructions. So  
10 they're creating an appellate record. So that's  
11 not -- I don't have any problem with that.

12 MR. GUZIOR: That's fair, Your Honor. I just  
13 want to make the point that they decided to raise the  
14 jury instruction in the context of a motion in limine.  
15 And we had said this is a jury instruction issue, and  
16 they said, no, it's not. We're going to file a motion  
17 in limine. We want it briefed and decided now. And  
18 the Court decided the issue as Norton requested. They  
19 then filed a motion for reconsideration, which the  
20 Court properly denied the same day that it was filed.  
21 And I think what we're hearing is a second motion for  
22 reconsideration on whether the instruction should be  
23 given at all. And we think that it should be given,  
24 Your Honor.

25 We do think that this is an exceptional case.

1 Dr. Dossier was not only willing, but quite happy to  
2 come to trial to support Columbia's case, to speak out  
3 against his former employer. As the Court knows, the  
4 one thing that Dr. Dossier did tell me was he was  
5 quite concerned for himself that he would face  
6 consequences from Norton if he did that admirable  
7 thing that he was willing to do. And that's exactly  
8 what happened, Your Honor.

9 And I think it's -- I forgive our new  
10 colleagues for maybe not knowing the record fully, but  
11 I think it's surprising to hear that Norton had  
12 nothing to do with this.

13 And setting aside Your Honor's good  
14 observation that the actions and knowledge of a  
15 party's counsel is the action and knowledge of the  
16 principal in typical cases. Norton was directly  
17 involved in giving Dr. Dossier what I call the bear  
18 hug that scared him. And what I'm referring to is  
19 Exhibit 9 to Norton's motion for sanctions where on  
20 the 10th of April, 2020, David Majors, who is senior  
21 counsel of litigation at NortonLifeLock, said, "Mark,  
22 my name is David Majors. As you may recall, I am  
23 in-house litigation counsel at NortonLifeLock, Inc.,  
24 formerly known as Symantec Corporation. We spoke  
25 several times in the 2014 time frame. I recently

1 learned that you sent some emails to Hugh Thompson  
2 regarding whether NortonLifeLock counsel at Quinn  
3 Emmanuel continues to represent you in this matter. I  
4 want to confirm that they do in fact continue to  
5 represent you related to this matter. Please let me  
6 know if you have any questions. And if contacted by  
7 anyone in connection with this matter, including  
8 counsel for Columbia, please direct them to Dave  
9 Nelson and Nate Hamstra at Quinn Emmanuel."

10 And Dr. Dossier, Your Honor, in response to  
11 that email, copied me and said, "You need to speak  
12 with Mr. Guzior."

13 Dr. Dossier then sent me an email that Your  
14 Honor has had in connection with the sanctions  
15 briefing saying, "I copied you because I wanted to  
16 prevent this kind of interference."

17 And I felt badly when this email was sent,  
18 Your Honor, because this man was going to come, speak  
19 out against his former employer, and support our case,  
20 and he said the one thing he didn't want was  
21 contractual trouble from his former employer. And I  
22 felt like I had put him in the situation where that  
23 was what he was getting.

24 Now, I don't know what happened after because  
25 a motion for sanctions was filed that threatened my

1 livelihood at the start of a pandemic, which was a  
2 great experience. And I don't know what Norton did or  
3 did not say to Dr. Dossier. All I know is they put a  
4 shield down, and that shield has been down until two  
5 days ago when Norton filed its objections to the jury  
6 instructions saying, Well, why hasn't Columbia  
7 contacted Dr. Dossier?

8           And in that respect, I'd like to raise that  
9 on March 22, after Your Honor's ruling finding that  
10 Quinn Emanuel had a conflict issue, we wrote to Quinn  
11 Emanuel to see if there was some way to fix this  
12 situation and perhaps even get Dr. Dossier to trial.  
13 And I said, writing to Mr. Hamstra, please provide  
14 answers to the following questions: Who does Quinn  
15 Emanuel claim to represent presently; Norton, Dr.  
16 Dossier or both? Two, does Quinn Emanuel object to us  
17 contacting Dr. Dossier to provide him with a copy of  
18 the Court's opinions that purportedly contained his  
19 "confidential information"? And if so, on what basis?  
20 Three, on whose behalf was Quinn Emanuel acting when  
21 it made filings and sent communications last week,  
22 yesterday, and today; Norton's, Dr. Dossier's or both  
23 parties? Please answer these questions today.

24           And you know what the answer was to this  
25 email, Your Honor? Nothing. We did not receive a

1 response on the 22nd of March, and we have not  
2 received a response even sitting here today.

3 So the idea that Columbia has somehow rested  
4 and not sought to contact Dr. Dossier, it's because we  
5 want clarification. The last thing I want is the  
6 people from Quinn Emanuel running into the New York  
7 State Bar Association saying I'm continuing to have  
8 contact with a represented party. We sought  
9 clarification.

10 And maybe on the 22nd of March, we could have  
11 gotten back in touch with Dr. Dossier in Saudi Arabia  
12 and tried to fix this mess. But we can't do that now,  
13 Your Honor, with the trial starting in a matter of  
14 days. We have to get ready for trial. We can't try  
15 to get in touch with Dr. Dossier in Saudi Arabia, get  
16 him to fly over here to come to trial.

17 Norton has made him unavailable, Your Honor.  
18 It's not Quinn Emanuel. You saw from the email I read  
19 to you, Exhibit 9 to the motion for sanctions.

20 THE COURT: All right. So I'm going to  
21 interrupt you, Mr. Guzor, and I'm going to ask you  
22 to -- those two documents, I want them made into  
23 physical documents and marked as evidence in this  
24 hearing.

25 MR. GUZIOR: Yes, Your Honor. I have copies



1 of the March 22nd email. We will have to get hard  
2 copies of Exhibit 9 to the sanctions motion. Would  
3 you like me to hand up the hard copies of the email  
4 now?

5 THE COURT: Yes, please.

6 MR. GUZIOR: Oh, I apologize, Your Honor.  
7 The David Majors email is Exhibit 9 to the opposition  
8 to the motion for sanctions.

9 THE COURT: So just give me the ECF number.

10 MR. GUZIOR: ECF 547-13.

11 THE COURT: All right. I'm marking -- you  
12 just gave me four copies of the same document. I'm  
13 marking the Tuesday, March 22, 6:58 p.m. email from  
14 Dustin Guzior to Nathaniel Hamstra, Alexander Gross,  
15 Christopher Graham, and Jessica Ecker asking the  
16 questions that counsel just indicated on the record.  
17 So that will be Exhibit 1 that's entered for plaintiff  
18 in this hearing.

19 (Plaintiff's Exhibit No. 1 is admitted into  
20 evidence.)

21 MR. GUZIOR: Thank you, Your Honor.

22 THE COURT: Do you all have copies?

23 MS. SHERRY: Yes.

24 THE COURT: Okay. I'll keep one. And I'm  
25 sorry, the ECF number is?

1 MR. GUZIOR: 547-13.

2 THE COURT: All right. We're going to see if  
3 we can print out a copy just so we're all talking  
4 apples to apples. I'm a paper person.

5 MR. GUZIOR: I am, too, Your Honor. I had to  
6 grab this laptop. And I apologize. We didn't expect  
7 it to come up today.

8 THE COURT: No, that's fine. I want it  
9 separately entered as an exhibit in this hearing. I  
10 think it will be a better record.

11 All right. Please continue.

12 MR. GUZIOR: So, Your Honor, we think that  
13 this is an exceptional case. We appreciate  
14 Ms. Sherry's comments that there is a warning at the  
15 bottom of the model instruction. We think this is an  
16 exceptional case where a missing witness instruction  
17 is warranted.

18 Norton clearly had a degree of control over  
19 Dr. Dossier to appear and not appear, depending on  
20 what they thought was in Norton's best interests,  
21 exercised directly through Norton's in-house counsel  
22 David Majors, and exercised through Norton's  
23 representatives at Quinn Emanuel.

24 Columbia has tried hard to remedy the  
25 situation that Norton created, but we can't fix it

1 now. And so we think the missing witness instruction  
2 is appropriate.

3 On the question of Norton's direct  
4 involvement in what happened with Dr. Dossier, Your  
5 Honor, we also would like to point out that on the  
6 15th of March, the Court ordered Norton to disclose  
7 certain communications with Dr. Dossier.

8 On the 16th of March, which was the due date  
9 for the disclosure, Norton filed a notice - Norton,  
10 not Quinn Emanuel - saying we are going to defy that  
11 order. We're not going to do it. That's contempt.

12 And as we learn in Remedies in law school, if  
13 you disagree with the Court order, you can file a  
14 motion for reconsideration, you can take other action  
15 for review, but you don't have the choice not to  
16 comply, because that is called contempt. And they  
17 have been in contempt every day since the 16th of  
18 March.

19 Now, why do I bring that up? Well, because  
20 we would like to know what those disclosures would  
21 look like to respond to Ms. Sherry's arguments,  
22 because we don't know to what degree Norton itself was  
23 directly involved in communications with Dr. Dossier  
24 after the conflict arose, and we don't know what it is  
25 that Dr. Dossier did or did not say to Quinn Emanuel

1 after the conflict arose.

2 And so, Your Honor, we believe that the  
3 evidence, Exhibit 9 to our opposition to the motion  
4 for sanctions, shows that Norton was directly  
5 involved. And if Norton would comply with the Court's  
6 order for March 16, we may have additional evidence.

7 Now, on the content of the missing witness  
8 instruction, Your Honor, Your Honor was correct. With  
9 regard to both the requested placement in the trial of  
10 the missing witness instruction and the content, our  
11 concern is that the jury understood to what witness  
12 the instruction pertained.

13 We thought that proximity to the playing of  
14 the videotaped deposition of Dr. Dossier in addition  
15 to a reference to the fact that the instruction was  
16 pertaining to Dr. Dossier would avoid confusion among  
17 the jurors and avoid prejudice to Columbia.

18 Indeed, Norton's proposed missing witness  
19 instruction perversely would convert the instruction  
20 into something that appears to be a net positive for  
21 Norton.

22 We have suggested what I respectfully submit  
23 is a tame version of the missing witness instruction  
24 on ECF 1048-1 at page 11, Columbia's proposed jury  
25 instructions No. 21, where the only reason we have

1 added the first paragraph is so that the jury  
2 understands that this instruction pertains to  
3 Dr. Dossier.

4 And I would add, Your Honor, that in addition  
5 to potentially confusing the jury about whether  
6 Columbia should be faulted for failing to call  
7 Dr. Dossier, we also have concerns that this  
8 instruction without context could be misinterpreted by  
9 the jury to apply to other witnesses. For example,  
10 the third named inventor on the '115 and '322 patents,  
11 Stylianos Sidiroglou, who is at MIT and has suffered  
12 extremely serious negative health events and cannot  
13 appear at trial for that reason, nor has Norton  
14 requested that he appear. And we're concerned that  
15 Norton would turn a generic missing witness  
16 instruction into a sword to try to suggest that the  
17 instruction was directed to the third inventor or any  
18 other witness who does not appear at trial.

19 So to conclude, Your Honor, we think the  
20 instruction is appropriate, and we think that the  
21 proposal that we've put forth for jury instruction  
22 No. 21 gives the jurors appropriate context and avoids  
23 prejudice to Columbia.

24 THE COURT: All right. Thank you.

25 MS. SHERRY: Thank you, Your Honor. I just

1 want to address a few points that came up. Let me  
2 start with Exhibit 9, since that's where the argument  
3 started. I read this exhibit several times in the  
4 last couple of days. It doesn't say --

5 THE COURT: I don't have a copy of it yet.

6 MS. SHERRY: I have a clean copy. Do you  
7 want me to pass it up?

8 THE COURT: Yes.

9 MS. SHERRY: I don't have an extra for  
10 myself, but I do have a copy.

11 THE COURT: I have one now. My deputy clerk  
12 is ahead of me.

13 MS. SHERRY: Okay. I'll take it back so I  
14 can --

15 THE COURT: We're going to mark this as an  
16 exhibit too.

17 MS. SHERRY: Absolutely. So looking at what  
18 was Exhibit 9 at the time, this is from in-house  
19 counsel for Norton, but you have to look at what it  
20 says. There is nothing in this email that says don't  
21 testify, we don't want you to go to court. Anything  
22 having to do with what is truly irrelevant for the  
23 type of control you need for a missing witness  
24 instruction.

25 It is focused very specifically on the

1 question that Dossier raised in the November emails in  
2 terms of whether he is still represented by counsel.  
3 That is the question that is being answered there. It  
4 does not show the degree of control or any attempt to  
5 keep him from testifying at trial. So that's my point  
6 on Exhibit 9.

7 THE COURT: Well, obviously, their point is  
8 that Dr. Dossier said this is what I wanted to avoid  
9 when he --

10 MS. SHERRY: Yeah, so I want to talk about  
11 that, too. If you give me one second, I just want to  
12 grab Exhibit 7, which we talked about too, which is  
13 the April 10, 2020, email that was discussed. And I  
14 have an extra copy, I believe. I can pass this up if  
15 you don't have a copy.

16 THE COURT: All right. We'll mark that as --  
17 I don't know. Whose exhibit, plaintiff or defense?  
18 That's a question. Whose exhibit?

19 MS. SHERRY: It can be our exhibit.

20 THE COURT: Okay. It's Defense Exhibit 1.

21 (Defense Exhibit No. 1 is admitted into  
22 evidence.)

23 MS. SHERRY: So I think part of this email  
24 chain that maybe wasn't read to the Court is Dossier's  
25 response. And this is the Friday, April 10, 2020,

1 email, 2:05 a.m., starting with "Hi, Dustin." And  
2 what it actually says in the third paragraph is "I  
3 won't say that they have tried to discourage or direct  
4 my participation so far."

5 And if you look back at the November emails  
6 that Dossier sent to the company asking whether or not  
7 he was still represented and talking about not wanting  
8 to create trouble, what he was focused on is whether  
9 there was any sort of contractual employment agreement  
10 that would inhibit him participating in this manner.

11 And not to jump back and forth between  
12 exhibits, but to the extent Exhibit 9 was the company  
13 responding to his initial inquiry in November, it  
14 doesn't point to anything -- any employment agreement,  
15 contractual agreement, or anything else that would  
16 inhibit him from participating in the matter.

17 So I think looking at all those pieces  
18 together, there's nothing in there showing that  
19 Norton, you know, in those communications said  
20 anything to Dossier to try to control him or prevent  
21 him from testifying at trial.

22 The other main point I wanted to address is  
23 sort of the more recent timing.

24 THE COURT: Well, let's go back to the  
25 April 10 email. And so Dr. -- is it Dassier or



1 Dossier?

2 MS. SHERRY: I'm told it's Dossier, but  
3 someone else can correct me if I'm wrong.

4 MR. HAMSTRA: I think it's Dossier.

5 THE COURT: Dossier. All right.

6 So to the extent that Dr. Dossier is told  
7 whether or not he's represented, he's told to contact  
8 Dave Nelson and Nate Hamstra. Those are Norton's  
9 counsel, identifiably. And, you know, David Nelson  
10 was the person who defended his deposition. David  
11 Nelson is the person who is the lead counsel for  
12 Norton.

13 MS. SHERRY: Absolutely. And that just goes  
14 back to the joint representation issue. I took my  
15 friends on the other side to be trying to suggest that  
16 this Exhibit 9 email from -- or even if we look at  
17 Exhibit 7 email, but the Exhibit 9 email for Norton --

18 THE COURT: You have to use the new numbers.  
19 That's part of the reason I'm numbering them is  
20 because we're going to mess them up. So if you're  
21 talking about the April 10th email, it is Plaintiff's  
22 Exhibit 2 here.

23 MS. SHERRY: Okay. There are two April  
24 10ths. So the one from Norton.

25 THE COURT: I'm sorry. The April 10th email

1 that is the email chain, is that what you're talking  
2 about?

3 MS. SHERRY: Well, no. I think you're right.  
4 So Plaintiff's Exhibit 2, if I'm correct, is the email  
5 on April 10th, but it's the one from David Majors. Is  
6 that right?

7 THE COURT: Yes.

8 MS. SHERRY: Okay. So what I took Columbia  
9 to be saying is to be using this particular email to  
10 say, look, Norton was the one controlling what Dossier  
11 did or telling him not to testify or what have you,  
12 and my point was just that that's not what the email  
13 says.

14 And then with respect to the fact that he's  
15 telling them to contact counsel for -- you know,  
16 contact Quinn, I think that's just in the nature of  
17 the joint representation. The point being that he was  
18 responding to the question from Dossier, "Am I still  
19 represented by the same counsel from the 2014  
20 deposition?" So it's just answering that question.

21 THE COURT: That is Norton's counsel. So  
22 you're saying Norton has no responsibility. So Norton  
23 is not -- there's no action made by Norton through its  
24 lead counsel or through its in-house counsel?

25 MS. SHERRY: Again, I want to separate out

1 two points. I don't think this is a broader sort of  
2 question of responsibility. It's very specifically  
3 focused on what the standard is for the instruction  
4 here and what the courts look to as to whether there  
5 is a unique relationship between the party, Norton,  
6 and the witness such that the party is exercising  
7 control over what the witness does.

8 THE COURT: So my finding, I think, was that  
9 there was a peculiar relationship because Norton was  
10 doing that through the same counsel, the very same  
11 people.

12 MS. SHERRY: And so what you've actually said  
13 in the decision is that there was a peculiar  
14 relationship, but the peculiar interaction was between  
15 Quinn and Dossier.

16 THE COURT: From someone at Quinn who also  
17 was talking to someone at Norton in the very same time  
18 frame, the same lawyer. So you are saying that Norton  
19 can absolve itself of any responsibility for what  
20 David Nelson does because they send Dr. Dossier to  
21 David Nelson, but then David Nelson says, "We  
22 represent you," and perhaps says, you know -- so,  
23 first of all, let me say no one is or most folks are  
24 not quite dumb enough to absolutely say in an email  
25 "you can't testify." So that's one thing.

1           So this email from in-house counsel, I think  
2           that there are reasonable inferences that can be drawn  
3           from it, and I think that that's what Dr. Dossier drew  
4           when he said "I was trying to avoid this kind of  
5           interference."

6           But my issue is I don't know -- sir, do you  
7           want to just argue this?

8           MR. LUMISH: I'm sorry, Your Honor. No, I do  
9           not. I apologize.

10          THE COURT: You can give her hints. It's  
11          just pretty unusual. Go ahead and give her the hint.

12          MR. LUMISH: I apologize, Your Honor. I will  
13          sit down.

14          MS. SHERRY: Your Honor, I understand what  
15          you're saying, and I don't want to belabor this point  
16          too much. Just looking at that same email chain, and  
17          this is Defendant's Exhibit 1 from today, so this is  
18          jumping back and forth a little between these two.

19          THE COURT: That's all right.

20          MS. SHERRY: But when -- I want to focus on  
21          what the email says as opposed to characterizations of  
22          the email. What Dossier says in response to -- well,  
23          actually, let me back up. What happens in this email  
24          chain is that, you know, there's a reach out to  
25          Dossier from Quinn. Dossier responds and CCs Sullivan

1 & Cromwell on it. Sullivan & Cromwell separately  
2 responds -- I think it's the next one up -- to  
3 Dossier. And what's in that response is counsel's  
4 characterization regarding whether it's proper to  
5 discourage or direct your participation. There's  
6 nothing intervening between the two that says that  
7 that's what happening. And then Dossier's response,  
8 which is where I had started, is that "I won't say  
9 that they have tried to discourage or direct my  
10 participation so far."

11 So I want to, you know, just focus on what  
12 that says. The other part of this chain, since we're  
13 looking at this, is this may be a side point but I  
14 think an important one, if you look at the email that  
15 Dossier initially sent, and I think Your Honor maybe  
16 focused on this in the decision when you said that  
17 it's clear that --

18 THE COURT: Now, you're going a little fast,  
19 and so I need to keep up with you. I'm sorry.

20 MS. SHERRY: Sure. Just one other part while  
21 we have this chain out and we're looking at it, and I  
22 think Your Honor focused on this in the motion in  
23 limine decision on page 8 where you said it was  
24 crystal clear that he was willing to come and testify  
25 during the pandemic, you know, to travel to New York

1 to testify during the pandemic. And just to -- I  
2 think this is what Your Honor was relying on, but just  
3 to focus on the language in that February, April 10,  
4 and this is the 1:39 a.m. email, what Dosser says  
5 regarding his willingness to testify at this time. So  
6 this is April. This is a month in. "As a follow-up,  
7 I had indicated that I had no problem to come repeat  
8 my testimony if needed." And then the next paragraph  
9 says, "A coronavirus pandemic and a travel ban later,  
10 things are on hold, and I have no idea how things will  
11 unfold. As of now, clearly, New York would not be my  
12 favorite travel destination, but hopefully things  
13 would get better soon."

14 So that's the context in which, you know,  
15 this conversation is happening where he said, I had  
16 indicated that I had no problem testifying, but, you  
17 know, things are somewhat different now. We'll see  
18 what happens.

19 I want to -- I don't want to transition if  
20 you want to talk more about that, but I do want to  
21 focus on something else that came up during the prior  
22 argument, which is fast-forwarding a bit to today.  
23 And this is, you know, what has happened in March, and  
24 I think it goes to whether Columbia could have or  
25 should have done something sooner to try to get any

1 additional testimony from Dossier before the jury.

2 And I believe this is the March 22 email, and  
3 I'm guessing that's Plaintiff's Exhibit 1 today. So  
4 that is on March 22. And I believe counsel said, you  
5 know, had we gotten an answer to that March 22 email,  
6 we could have reached out to Dossier. We might have  
7 been able to get him to come testify today. But just  
8 to go through the timing a little, so that was on  
9 March 22. I believe on March 25th, Quinn filed  
10 something with the Court saying they are working on  
11 withdrawing from representing Dossier.

12 THE COURT: I'm sorry. Say that again.

13 MS. SHERRY: I believe -- so that was  
14 March 22, the email chain. I think it was on March 25  
15 Quinn filed something with the Court saying, We are  
16 working on withdrawing from our representation of  
17 Dossier. And then on March 28, Quinn filed papers  
18 with the Court saying, We have withdrawn from our  
19 representation of Dossier.

20 So starting on March 28th, six days later,  
21 Columbia was absolutely free to contact Dossier and to  
22 ask him to come and testify at trial. So that's sort  
23 of that time frame.

24 Going back, I had also made the point that  
25 from at least October 2021 onward, they absolutely

1 could have used discovery tools to try to depose him  
2 again. I don't think they responded to that. I don't  
3 think there was any attempt to do that. And  
4 especially when what we're talking about here is, you  
5 know, there is already testimony. The gaffe that  
6 everyone seems to be focused on are these  
7 conversations that happened a few years later.

8 It would not have been all that difficult to  
9 supplement the deposition testimony. That is  
10 something that can be done. It's certainly something  
11 that would have been worth trying. And I don't think  
12 there's any indication that efforts were made. And so  
13 while, you know, I don't want to be in a position of  
14 pointing fingers or what have you, but we are at a  
15 place where we're --

16 THE COURT: Well, I tell you, that's all  
17 you're doing. Norton is pointing fingers at Columbia  
18 and at Quinn Emmanuel. That's all Norton is doing.  
19 Norton is saying, you know what? Our lawyers don't  
20 really -- somehow we didn't know that there was some  
21 problem, even though you wrote in an opinion you're  
22 not making that finding yet, we had no idea these same  
23 lawyers could be a problem when I made a finding  
24 saying I'm not deciding that. And the whole record in  
25 that opinion, in that hearing, was about a conflict.



1 That was the whole thing.

2 And here, on March 16, I ordered that you all  
3 submit records of communications. And you say, Norton  
4 says, through David Nelson, Nina Tallon, and Richard  
5 Erwine, signed by Dabney Carr, you say the Court's  
6 order outside of the parties' adversarial process on  
7 an incomplete record, a one-sided record, and without  
8 basis in fact or law, sua sponte raised a potential  
9 conflict of interest between Quinn Emmanuel's  
10 representation of Norton and its representation of  
11 Dr. Dossier as a basis for my findings in motions in  
12 limine 5 and 6.

13 Thus, rather than ruling on the issues  
14 actually presented by the parties, the Court then  
15 ordered that counsel for Norton must disclose on the  
16 record, in writing, any information garnered from  
17 Dr. Dossier during the period of their representation  
18 of Dr. Dossier when it was a conflict.

19 And you respond - by that, I mean Dabney  
20 Carr, David Nelson, Nina Tallon, and Richard Erwine -  
21 "The Court's order demands a disclosure of privileged  
22 communications between Quinn Emmanuel and its client,  
23 Dr. Dossier." Despite -- and he did write, which I  
24 addressed in my opinion, his sworn declaration that he  
25 is represented by Quinn Emmanuel and has been so

1 represented throughout this litigation. And that I  
2 have exceeded my authority, especially because  
3 Dr. Dossier is not a party before the Court.

4 So this is the issue. Norton, through the  
5 same counsel, the actual same human beings, says that  
6 they do represent Dr. Dossier when they don't want to  
7 produce him and -- or information from him. And they  
8 say they don't represent him when it is the case that  
9 they're going to get in trouble. And it's just facial  
10 bad faith.

11 And so I think that if you think you're not  
12 telling me I need to strike Quinn Emmanuel or sanction  
13 them in some fashion, I think you're not being  
14 forthcoming. If that's what Norton wants, but it's  
15 the very same people. And you can't step back from  
16 that. You just can't.

17 And so I make a finding, and you say, okay,  
18 March 28th, before a trial that starts 14 days later  
19 in a case that has been pending for eight years and  
20 gone to the federal circuit twice, that based on the  
21 conduct of counsel, Columbia, it lays at their feet to  
22 try to get this witness that has been obscured from  
23 them, kept from them, for years to scramble and get it  
24 done despite any action by counsel that is less  
25 than -- I'm trying to avoid these words -- good faith.

1 It's less than good faith.

2 MS. SHERRY: And I would -- I mean, to the  
3 what's the right remedy point, which I know we talked  
4 about a lot before, and I think I said it before, I  
5 think sanctions -- based on Your Honor's findings,  
6 sanctions against Quinn would be the more appropriate  
7 remedy as opposed to what -- you know, the recent  
8 letter. I would cede the podium in terms of, you  
9 know, more details, but my understanding is it was an  
10 assertion of attorney-client privilege with respect to  
11 the relationship between Quinn and Dossier.

12 And then, you know, we can put the March 28th  
13 to today date range to the side. I still think  
14 there's a longer time here. If the objective is to  
15 get Dossier to testify at trial and to have the jury  
16 hear not only what's going to be before the jury, but  
17 the later conversations, there were ways to make that  
18 happen, and --

19 THE COURT: You've said that. So I get it.  
20 You're saying they could have done it months and  
21 months ago, and that Norton successfully sat on its  
22 hands not addressing the conflict issue, and so shame  
23 on Columbia. I hear what you're saying.

24 Why isn't the remedy to strike Quinn  
25 altogether? Why should a company that had -- a law

1 firm that had a conflict for a very long period of  
2 time who chose not to address it, even though the  
3 Court identified it, and who told improperly,  
4 incorrectly, falsely, that particular witness, who has  
5 been a big issue in this case, that he was represented  
6 by Quinn Emmanuel, even though there was no such  
7 finding -- and he didn't just say he was represented.  
8 He said, "I said he was represented." Now, I can tell  
9 you, I find that appalling.

10 So why is it the case that this law firm  
11 should still be -- if you're saying, Listen, Norton  
12 had nothing do with it, it's all Quinn, I'm struggling  
13 with that, I'll tell you. Because it's all the same  
14 people. And, you know, I'm not stupid. It's all the  
15 same people.

16 There is no pretense of creating  
17 noncommunication or separate groups that deal with  
18 things. There's not even a pretense. So I don't know  
19 how that doesn't inure to the knowledge of Norton.

20 But presuming what your position is here, why  
21 would I let that law firm still participate if Norton  
22 is saying, Go ahead and sanction them?

23 MS. SHERRY: I know you commented about my  
24 colleagues coming up with notes before on that  
25 question, because I am not going to be the one trying

1 the case I am going to cede the podium so we can  
2 actually give you --

3 THE COURT: All right. What we're going to  
4 do is take a recess. I don't mean to be too  
5 particular about going back and forth. And I do  
6 appreciate that you're probably a partner at the firm.  
7 Are you?

8 MS. SHERRY: I am.

9 THE COURT: That folks get an opportunity to  
10 argue things that I wish more firms did, that they  
11 gave different people opportunity to argue different  
12 things. It is problematic if it is too much back and  
13 forth, and I'm also taking into account that you all  
14 have been in the case for what now? Five days? So  
15 I'm not trying to be too demonstrative about that, but  
16 I will tell you it's extremely distracting. And  
17 usually in our court, we're super formal. We don't  
18 walk around without permission from the Court. You  
19 ask permission. You say, "My counsel wants to reach  
20 me." It goes on the record.

21 You know, Judge Merhige wouldn't let you talk  
22 if you didn't have your jacket buttoned. That's how I  
23 was raised. So I don't do that. I don't look at you  
24 and say "I can't hear you," which is what Judge  
25 Merhige did.

1 But I think I'm going -- what we're going to  
2 do, it's been a long time anyhow. My poor court  
3 reporter. We're going to take a recess still 12:30.  
4 And I'm going to allow you all just to take into  
5 account the discussions we've had, and I will look at  
6 these documents.

7 I do want you to know that there is not a  
8 small amount of truth in the fact that I have ruled on  
9 this repeatedly, and I know this is the first time  
10 you've taken a shot at it, your firm, but it's not  
11 your client's first time. And, you know, probably all  
12 along rational arguments might have prevailed, but  
13 this is a problem. I've never had the feeling that a  
14 company hid a witness and was untruthful to the  
15 witness about what I said about it.

16 MS. SHERRY: I understand.

17 THE COURT: I don't -- I've been in trial  
18 litigation a long time. I've never seen it. Never.

19 All right. We're going to take a recess  
20 before I keep talking.

21 (The hearing resumes on the next page.)  
22  
23  
24  
25

1 THE COURT: All right. So I realize we actually  
2 had a lunch time and I'm so unaware of time passing that I  
3 did not give you a full lunch break. And if you folks  
4 need it, I'm happy to do that. I'm not sure what else is  
5 going on much beyond this.

6 I welcome to hear any final comments that  
7 you-all might have. As you can see, I'm troubled by what  
8 is happening here. And I'm troubled by what has happened.  
9 And I'm looking for a just solution.

10 So it is -- this is -- so I have one -- you  
11 wouldn't say this. I have Latham arguing on behalf of  
12 Norton that Quinn, who represents Norton, should maybe --  
13 that's not your first argument. You want to get rid of  
14 the missing witness thing. Maybe you should have some  
15 consequence because it's clear I am troubled by what has  
16 happened.

17 I feel so sorry for Mr. Hamstra. I don't know  
18 why he's the only Quinn lawyer here. He is in the thick  
19 of it, but there are a lot of other people who could be  
20 sitting here and I don't know why they're sending just  
21 him.

22 So I want you to know, Mr. Hamstra, none of this  
23 is personal to you. It's not.

24 MR. HAMSTRA: Thank you, Your Honor.

25 THE COURT: And I see the circumstance you're in

1 which, frankly, is even more bothersome on Norton's  
2 behalf, on Quinn Emanuel's behalf.

3           So I am not going to tell you that the missing  
4 witness instruction is not extraordinary. I know it is.  
5 I am facing an extraordinary litigated situation, and I  
6 want to try a just case. I have been saying for years now  
7 just try your case. Just try the case you have. Stop  
8 monkeying around. It's not to your client's benefit.  
9 It's not to the Court's benefit. It is not to the benefit  
10 of the justice system.

11           And I'm clearly expressing frustration, and so I  
12 don't want that to drive any decision I make. It won't,  
13 but if I keep talking I might get revved up because  
14 Mr. Guzior is right. I've hit this issue so many times.  
15 It is the case that initially Columbia said this is an  
16 issue for jury instructions. And Norton said, nope, we  
17 want a motion *in limine*. And then we had a motion *in*  
18 *limine*, and then I ruled and then we had a motion for  
19 reconsideration, and I ruled again and here we are again.

20           So my focus, I would have to say, is on the  
21 remedy. So it is possible that an instruction in the  
22 middle of testimony is too much. I do think it breaks up  
23 testimony. I'm not sure I've done that before. And I  
24 just want the case to go forward about what the case is  
25 really about, but you are not going to convince me that



1 Norton had no knowledge what was going on when these very  
2 same lawyers - sorry, Mr. Hamstra, - but some of whom have  
3 been in my court ever since. Mr. Nelson all over it,  
4 Mr. Erwine all over it. And I'll tell you, this may be  
5 the first time I have ever called out any attorney by name  
6 in the history of being a Judge. I am so aware of how it  
7 matters that we keep a collegial relationship with each  
8 other.

9           And when I first became a Judge, I didn't  
10 realize how much it mattered what you said in your  
11 opinions or what you said out loud because lawyers do hear  
12 it as a professional commentary, which is why,  
13 Mr. Hamstra, I'm saying it's not a professional  
14 commentary. I know you're here doing your lawyerly job.  
15 But it's unjust, and I need a proper remedy.

16           I think it is the case that Norton knew because  
17 the same lawyer was talking to them and was talking to  
18 Mr. Dacier. I don't know how that doesn't flow down to  
19 Norton being involved. So I think as far as the missing  
20 witness, I'm aware it's unusual. It's usually the  
21 plaintiff not showing up. I've read the cases. But I  
22 clearly am flummoxed by what is happening here.

23           And, you know, you all are such good lawyers. I  
24 can't believe we're in this circumstance. So I'm going to  
25 ask you all -- I'm going to give you an opportunity to

1 speak to me about possible remedies.

2           You know, people appear in this Court *pro hac*  
3 because I let them. I sign you in and I can sign you out.  
4 This is not behavior that normally happens in the Eastern  
5 District of Virginia, and I've never had that thought  
6 cross my mind.

7           So if you-all have anything you want to add, I  
8 think go ahead and do it. I'm not going to rule today  
9 because I don't want to rule without having a good thought  
10 and reading cases and following the law and the facts that  
11 I have in front of me. But whatever it is that you have  
12 to add, I'll hear it now.

13           MS. SHERRY: Your Honor, I don't want to take  
14 more of your time and, you know, we can go back and talk  
15 about remedy, like you said. I just wanted to maybe  
16 briefly address it, but then just say one other thing.

17           You know, first, I think we took a recess  
18 because you had asked me a question about striking, you  
19 know, Quinn as representation in the case, and that is  
20 what I went back to consult and, you know, come back to  
21 you on and I didn't want to leave that hanging.

22           THE COURT: Sure.

23           So I'm sorry to interrupt you, but if you can  
24 move the microphone a little closer to you.

25           MS. SHERRY: Sorry. My voice is leaving me,

1 too.

2 THE COURT: Well, if you can hear yourself  
3 outside then it's working. I'm just hearing you normally,  
4 which is fine, but it can be tougher for the court  
5 reporter.

6 MS. SHERRY: Okay.

7 So I did take that back and, you know, if you  
8 think that -- that striking Quinn as counsel is an  
9 appropriate sanction for, you know, what Your Honor just  
10 talked through, and that would be very difficult, but we  
11 would be prepared to go forward with the trial as planned.  
12 And that would be far preferable to what we have been  
13 talking about all morning - the missing witness  
14 instruction.

15 You know, if Your Honor thinks it is appropriate  
16 to sanction Norton, I think there's other sanctions  
17 available, again, and far short of a missing witness  
18 instruction. Whether they be, you know, monetary  
19 sanctions -- you know, I sort of asked my colleagues what  
20 are the common sanctions. I didn't have time to do  
21 research for you on that, but I think monetary sanctions,  
22 we think sometimes shortening trial time, things to that  
23 effect. And so I don't want you to think we're being  
24 unresponsive to your request for an alternative to what  
25 really started today.

1 And then the only other thing I wanted to say, I  
2 mean, I thank you for your time. I know we started this  
3 morning where we weren't going to even do jury instruction  
4 arguments this morning, and I know this has a long history  
5 and that this is a tough issue that you've been living for  
6 a while now, and so I just appreciate you taking the time  
7 to hear us out on it.

8 THE COURT: Well, you don't -- this is my job.  
9 Doing my job eight times over, the same thing eight times  
10 over, you know, I don't run an assembly line, so that's  
11 when I started expressing concern.

12 But it is my job, and I do want us to have a  
13 good trial together. We're not going to not have a trial.  
14 There is no doubt that we are have having a trial, so  
15 don't worry about that. Whatever comes from this is going  
16 to be that in a trial. So don't worry about it.

17 MS. SHERRY: Thank you.

18 THE COURT: And I'll tell you also, I'm not  
19 going to shorten the trial because you-all asked for less  
20 time and they wanted more, and that would be a sanction  
21 against Columbia. Maybe I could give you another 27  
22 hours. I'm kidding.

23 Thank you very much.

24 MS. SHERRY: Thank you.

25 MR. GUZIOR: I would button my jacket, but the

1 pandemic has been unkind to my torso.

2 THE COURT: So you know what used to happen,  
3 right? He would say, "I can't hear you," and people would  
4 talk louder. And he would say, "I can't hear you," and  
5 people would talk louder. And that would go on until some  
6 CSO -- look, the court reporter is shaking her head. The  
7 CSO would be gracious enough to quietly walk up and say,  
8 "Button your jacket."

9 But I can hear you, sir.

10 MR. GUZIOR: Well, Your Honor, first, you know,  
11 I took your comments to heart about sort of the things we  
12 say to each other matter. And, you know, I too am  
13 troubled that Mr. Hamstra is the only person who is sent  
14 here. And we get to know the people we spar with, and  
15 it's not about him only.

16 THE COURT: I presume everybody knows that, but  
17 I would like it on the record. So I presume that was true  
18 of you also.

19 MR. GUZIOR: On the remedy, what Ms. Sherry  
20 suggested does nothing to help us with the problem that  
21 they've created. We would have had a witness at the trial  
22 who was in the room when the bad thing happened, saying  
23 what happened, and that it was bad. And we're not going  
24 to have that.

25 And we're not going to have that because Norton

1 - Norton itself - and Norton acting through its counsel,  
2 Quinn Emanuel, took steps to make sure that wouldn't  
3 happen.

4 Now, maybe *pro hac* should be revoked, maybe  
5 monetary sanctions should be awarded as Norton is now  
6 suggesting, frankly throwing their counsel under the bus,  
7 Quinn Emanuel, but that's not going to help us in the case  
8 that we would have had.

9 And so my final comment on this would be Your  
10 Honor's ruling on the missing witness instruction is  
11 right: This is an exceptional case. And I want to set a  
12 motion aside for a moment and just look at the legal test.  
13 There is a peculiar relationship between Norton and  
14 Dr. Dacier. When they want him to show up, he shows up.  
15 When they interjected themselves into his plans to come to  
16 trial, even though he said in that email they haven't yet  
17 interfered, but I want to make sure they don't, a cone of  
18 silence fell around him and then suddenly, without  
19 evidence to support it, he's no longer coming.

20 And as Your Honor says, the direct evidence is  
21 rarely there. It's usually circumstantial.

22 And finally, Your Honor, why go into contempt?  
23 If what they said to Dr. Dacier was come to trial, and he  
24 said I've thought about it and I don't want to come to  
25 trial anymore, why go into contempt? So I think, Your

1 Honor, we do believe there is prejudice to our case  
2 because of what Norton chose to do. And we believe the  
3 missing instruction witness is right when you apply the  
4 legal test. There is a peculiar relationship. Dr. Dacier  
5 could come if they asked, and he's no longer coming.

6 Thank you, Your Honor.

7 THE COURT: All right.

8 MR. HAMSTRA: Your Honor, if I may say just a  
9 couple words on that point?

10 THE COURT: Sure. Of course, Mr. Hamstra.

11 MR. HAMSTRA: Again, I'm not advocating this  
12 argument on behalf of Norton, but just for when Emanuel  
13 has come up today. I want to just briefly note that, you  
14 know, for the reasons we stated in our motion for  
15 reconsideration, we don't believe that a conflict existed  
16 or that, you know, any sanctionable conduct has occurred.

17 That said, as we all set out in the motion for  
18 reconsideration, the normal outcome of a conflict in a  
19 joint representation is that attorneys must withdraw from  
20 both sides of that representation. We presented that to  
21 Your Honor, and she disagreed in denying the motion for  
22 reconsideration, but we --

23 THE COURT: Now, wait a minute. What I said was  
24 I didn't tell you you had to withdraw from both. I said  
25 you could withdraw from one or the other. And what I

1 expected is that you would withdraw from one, but I didn't  
2 say you couldn't withdraw from both.

3 MR. HAMSTRA: I understand. So when you're  
4 speaking about, you know, whatever we're referring to when  
5 you're referring to striking Quinn Emanuel, you know, in  
6 effect we thought that was what the outcome should have  
7 been.

8 And then just, lastly, if Your Honor does  
9 sanction Quinn or strike us from the case for whatever  
10 reason, we just would like an order setting out the basis  
11 for that just so we have something that we can take up to  
12 the appellate court to clear our name, if that is Your  
13 Honor's ultimate choice.

14 Thank you.

15 THE COURT: Well, that's unusual. Sounds like  
16 everyone wants Quinn out, including Quinn. This is the  
17 weirdest case I've ever had.

18 I want to make it crystal-clear, just like I  
19 made it crystal-clear that representation was not decided  
20 about Dr. Dacier, that it was not decided that Quinn had  
21 to stay in. I had no idea that Latham was coming in. I  
22 don't know why Latham came in. And Latham's counsel was  
23 correct in saying that it's pretty rare, and never for  
24 that counsel, that they get brought into a case for trial  
25 two weeks before trial.



1           So I'm going to require that each of you write  
2 on the record what the remedy you think is appropriate in  
3 this case. I'm going to ask you to address both if the  
4 witness and missing witness instruction is given, and if  
5 it's not.

6           In this unusual circumstance, I'm going to order  
7 that Latham file one thing and Quinn file something, also.  
8 And I'm going to order that you don't talk about what you  
9 file. I don't know if I can do that. Can I do that?

10           Go ahead and talk about it, I guess. But Quinn  
11 has to file something separately from Latham because this  
12 is now -- although it was an odd thing. We've had two  
13 hearings together, and it -- twice I've now heard Latham  
14 say something a little bit different than what Quinn has  
15 said. And I certainly can't go through a trial with that.

16           But if Quinn wants me on the record ruling, I'm  
17 going to have you on the record asking me -- I always go  
18 on the record. I'm not going to do it orally. But I'm --  
19 and I'm on the record with the motion *in limine*. I am not  
20 shy of making a record. But I want you-all to submit to  
21 me what the remedy should be, and why, and the legal basis  
22 for it and then I will rule on it.

23           I honestly don't know what that does with  
24 respect to our timing. So it's 1:00 on Thursday. What do  
25 you all propose about timing, including jury instructions

1 and other things?

2 Just have a seat.

3 MR. BEENEY: Oh, I'm sorry.

4 THE COURT: No. That's okay. It's a habit.

5 MR. BEENEY: So I think we have -- and Your  
6 Honor was referring to the rest of the pretrial  
7 conference?

8 THE COURT: Yes.

9 MR. BEENEY: And I think we have some  
10 housekeeping, which will take a few minutes. We have  
11 Hosfield, and we have jury instructions, I think.

12 As to the jury instructions, we conferred, Your  
13 Honor, and I think what we think may be most productive is  
14 to take up Your Honor's offer to provide us with the  
15 draft, allow us to confer and see if we can't come to  
16 narrowing, if not eliminating, issues and then perhaps  
17 addressing it Monday afternoon? That would be our  
18 proposal.

19 And as to Mr. Hosfield, we can address that now,  
20 if the Court please. And as to the other minor issues,  
21 they can certainly wait until Monday as well. None of  
22 them impact the jury selection.

23 THE COURT: And the verdict form?

24 MR. BEENEY: And the verdict form as well.

25 THE COURT: Until Monday?

1 THE COURT: All right.

2 So the verdict form and the jury instructions we  
3 will do Monday afternoon. I'll give you drafts.

4 And so with Mr. Hosfield, I'll proceed as  
5 you-all see fit. Maybe you can put your arguments --  
6 however it is you want to do it.

7 Do you-all want to address that today?

8 MR. BEENEY: We're prepared to move forward with  
9 that today. It, obviously, it is not something that must  
10 be done before Monday, but we could also do that on Monday  
11 if Your Honor would prefer.

12 THE COURT: Well, why don't we at least argue it  
13 and then we can figure out the timing of how things will  
14 go forward. So I'll hear about Mr. Hosfield.

15 MR. BEENEY: Your Honor, I plan to make a brief  
16 reference to Mr. Hosfield's deposition and his report, and  
17 have the two copies for the Court. And also -- also brief  
18 reference to some case law. With apologies, I only have  
19 one copy for the Court.

20 And I've handed the cases to counsel, Your  
21 Honor.

22 THE COURT: So, Mr. Beeney, as you're standing,  
23 I am -- it's really for my court reporter. So either -- I  
24 know you are gathering information, but maybe just finish  
25 your commentary at the lectern, please.

1 MR. BEENEY: Thank you.

2 So, again, thank you, Your Honor. So I think as  
3 Your Honor knows, the damage experts in this case for both  
4 parts of the case are Mr. Hosfield for Norton and  
5 Dr. Sullivan for Columbia. And the issue that we would  
6 like to address is whether Mr. Hosfield can comment on the  
7 level of reasonable royalty for the infringement of the  
8 two Columbia patents. Your Honor, both experts start  
9 their analysis with Norton's gross revenue. That is what  
10 Norton received for the sale of the accused products.

11 There is no dispute. Certainly Columbia does  
12 not dispute that there are noninfringing functionalities  
13 in those products; and, therefore, under established  
14 Federal Circuit law, economics and common sense, you need  
15 to apportion the value of the patents to the entire Norton  
16 product. We don't want, and would not be permitted, to  
17 have a portion of the entire value of the product because  
18 there are noninfringing functionalities in that product.

19 The way the Federal Circuit has repeatedly said  
20 to do that, and the way economists typically do that, is  
21 to go through an apportionment analysis. And both  
22 Columbia and Norton have done that.

23 You cannot get to what the level of a reasonable  
24 royalty is under these circumstances without the  
25 apportionment step. It's kind of like asking you to get

1 to the third story of a building without there being a  
2 first and second story. You just can't get there.

3 But Mr. Hosfield, with respect to the  
4 apportionment analysis, relied entirely on Dr. Jaeger. He  
5 -- if there's anything that's clear from his deposition,  
6 he bought what Dr. Jaeger said lock, stock and barrel  
7 without question.

8 And I'll just, if I may -- Mr. Hosfield actually  
9 got annoyed at me at the deposition because I asked him  
10 this question so many times he said to me I've told you so  
11 many times I am relying on Dr. Jaeger. But in any event,  
12 let me just show one place where I was probably of asking  
13 Mr. Hosfield more than once.

14 If I can direct attention, Your Honor, to the  
15 second tab under the binder, Page 61 of Mr. Hosfield's  
16 deposition, at Lines 6 through 9.

17 THE COURT: For what it's worth, I think the  
18 transcript is the first tab.

19 MR. BEENEY: I'm sorry, Your Honor. I've got a  
20 different binder.

21 THE COURT: That's fine.

22 Page 69?

23 MR. BEENEY: Page 61, Lines 6 through 9. Just  
24 those three lines -- four lines.

25 "QUESTION: But in using the percentages of

1 Those that you attribute to the patented.

2 Inventions, was that all Dr. Jaeger's work?"

3 And the answers was: "Really quite simple.

4 Yes."

5 And then just one other of the many references,

6 Your Honor, if I can direct the Court's attention to

7 Page 59, and I'm not going to read the whole context, but

8 just Line 16.

9 "But I didn't do any of that analysis myself."

10 THE COURT: What page are you on?

11 MR. BEENEY: I'm on Page 59. And I was just

12 reading a section of Mr. Hosfield's answers when we were

13 talking about the apportionment.

14 THE COURT: Got it.

15 MR. BEENEY: And he says on Line 16 to 17: "I

16 didn't do any of that analysis myself."

17 And perhaps even further, if we turn to Page 57,

18 Lines 5 to 14, Dr. Jaeger -- excuse me, Mr. Hosfield

19 admits that anything that Dr. Jaeger did, quote, flows

20 through Mr. Hosfield's opinion.

21 "QUESTION: And in connection with that

22 apportionment analysis, as you just described

23 it in this case, do you take into account

24 whether any of the asserted claim elements are

25 found in the prior art?

1 "ANSWER: Again, as I told you when you asked  
2 me that a little earlier, I said Dr. Jaeger to  
3 the extent that they're included in Dr. Jaeger's  
4 analysis, yes, it would flow through my analysis  
5 as well because I relied on him for that."

6 Now, turning to Mr. Hosfield's report, Your  
7 Honor, the next tab. If I can just direct your attention  
8 to Page 42. And six lines from the bottom of the page,  
9 Mr. Hosfield talks about the fact that I understand from  
10 Dr. Jaeger that the technology of the patent in suit  
11 contribute only 1 percent of the value to SONAR/BASH. And  
12 that's the foundation for Mr. Hosfield's opinion.

13 In Docket 905 on March 21st, the Court ruled as  
14 a matter of law that Dr. Jaeger's apportionment to  
15 1 percent, or .07 or .09 was out under Rule 402 because  
16 this 15 infringing attributes as compared to the purported  
17 214 attributes in the Norton decision tree was done on  
18 2019 data without any hint as to what that would have to  
19 do with the hypothetical negotiation at which the  
20 reasonable royalty as a matter of law must be determined.

21 So the 1 percent relied on Mr. Hosfield is out.  
22 And that was a major foundation for Mr. Hosfield's  
23 opinion.

24 Moreover, in Columbia's motion *in limine* Number  
25 1, the Court excluded under 402 and 403 other data that

1 Dr. Jaeger relied on his apportionment. That is the  
2 percentage of SONAR/BASH blocks. Also something that  
3 Mr. Hosfield specifically cites in his report, and form  
4 the basis of the apportionment analysis.

5 I apologize for not having the transcript, but  
6 Your Honor may recall when we were here arguing the  
7 *Daubert* motions that counsel for Norton said that however  
8 Your Honor rules on the *Daubert* is what will happen is  
9 that then the experts will seek leave to revise their  
10 opinions to comply with the Court's orders.

11 Well, it's been 17 days since the Court ruled on  
12 these motions, and there's been no requests either to  
13 amend Dr. Jaeger's opinion or Mr. Hosfield's opinion. And  
14 I think the bottom line, Your Honor, is that without  
15 Dr. Jaeger's opinion, without apportionment which  
16 Dr. Jaeger can no longer offer, then Mr. Hosfield's  
17 analysis of what the reasonable royalty should be has to  
18 fall because you must have an apportionment analysis and  
19 now he no longer has one.

20 And it is not a step that you can substitute the  
21 other things that Mr. Hosfield has done: Calculating  
22 profit, and calculating allocation of profit, and which  
23 party should share in that profit.

24 You don't get to the things that Mr. Hosfield  
25 did until you apportion the revenue that's attributed to



1 the patented invention.

2           And I would respectfully submit that that's  
3 enough to rule that Mr. Hosfield cannot comment on the  
4 amount of a reasonable royalty, but if I may just very  
5 briefly walk Your Honor through other factors that  
6 Mr. Hosfield himself says are the basis for his opinion on  
7 Page 63 of his report. And going over from Page 63 to 67,  
8 Mr. Hosfield specifically lists seven factors that helped  
9 him determine the royalty that would come out of the  
10 hypothetical negotiation.

11           And so you start with the first, which is the  
12 relative importance of the patents, the patented  
13 technically to Symantec. And he talks about that that's a  
14 small portion of the benefits. But we've already  
15 addressed that. So factor number one is out.

16           Second, he talks about the availability of  
17 noninfringing alternatives. And I won't cite it to Your  
18 Honor, but in his deposition, that is Mr. Hosfield's  
19 deposition, at Page 151 Line 22 to Page 152 Line 8, with  
20 respect to noninfringing alternatives, Mr. Hosfield says I  
21 didn't do any of it. I'm not qualified to do any of it.  
22 I relied entirely on Dr. Jaeger.

23           And that then brings us to Your Honor's  
24 March 21st opinion at Docket 904 in which Your Honor ruled  
25 that Dr. Jaeger's noninfringing alternative argument

1 having to do with BPE is out for good and sufficient  
2 reasons. So the first two bases are you pulled out from  
3 Mr. Hosfield.

4 The third thing that Mr. Hosfield says at the  
5 bottom of Page 63 of his report is Dr. Sullivan's  
6 apportionment analysis adjusted. And what that means, if  
7 you look at Mr. Hosfield's report, is really just  
8 substituting Dr. Jaeger's apportionment for Dr. Sullivan's  
9 apportionment.

10 And that brings us to the next ground, which is  
11 the Snakeyes license on the top of Page 64 of  
12 Mr. Hosfield's report. And as Your Honor knows in Docket  
13 900 on March 18th, the Court ruled that that was not a  
14 comparable license that was appropriate for an expert to  
15 rely on. So all four of the first four bases of  
16 Mr. Hosfield's opinion are out.

17 And then we get to the fifth, the commercial  
18 relationship of the parties. And certainly Mr. Hosfield  
19 can talk about that.

20 And then we get to the sixth, the total  
21 royalties Columbia earned from licensing any of its  
22 security-related patents. That also is out under Your  
23 Honor's opinion that the Red Balloon, the TCS Security and  
24 the other licenses were out in the same motion *in limine*  
25 order on March 18th, Docket 900.

1 And then finally, Mr. Hosfield relies on  
2 Symantec's investment in the development of SONAR/BASH.

3 So at the end of the day, Your Honor, anything  
4 that Mr. Hosfield has to say about apportionment is out of  
5 the case for good and sufficient reason. And as I've said  
6 before, once that apportionment is out, Mr. Hosfield has  
7 nothing to say about what the level of the reasonable  
8 royalty is because it is not only required by economics,  
9 it is required by Federal Circuit law.

10 And if I may just quickly conclude, Your Honor,  
11 I -- I always edit younger lawyer's briefs when they say  
12 court opinions are routine, but it is true that it is  
13 routine for courts to draw the line between one expert's  
14 opinion if it relies on excluded testimony of another  
15 expert, then the second expert's opinion is out.

16 And I will just cite a few cases to Your Honor,  
17 all of which I have handed up to Your Honor. And I have  
18 given copies to Norton's counsel. In *Apple* against  
19 *Motorola* in the Federal Circuit, quote -- and I'm  
20 replacing expert with names.

21 Quote, The second expert incorporated the first  
22 expert's testimony into her own once she relied on the  
23 proposed testimony to opine about damages. The substance  
24 of the first expert's testimony is now more reliable when  
25 admitted through the second expert than through the first.

1 And if ever I've seen a case, Your Honor, and I  
2 hope this is not hyperbole, but if I've seen a case that  
3 is on all fours with the situation that I'm addressing to  
4 the Court, it is the *M2M Solutions* decision out of the  
5 District of Delaware at jump cite seven where one expert's  
6 opinion, quote, Provides the foundation for a reasonable  
7 royalty analysis by a damages expert. Without the first  
8 expert's conclusion, that foundation crumbles and the  
9 damage expert's testimony must be excluded as well.

10 And we've given to Your Honor four other cases,  
11 including one from the Fifth Circuit that say exactly the  
12 same. The Fifth Circuit in the *Simms* case, since the  
13 District Court had already deemed expert number one's  
14 testimony inadmissible, it concluded that expert's two  
15 testimony was also inadmissible. The District Court  
16 properly excluded expert's two theory because it relied on  
17 expert's one inadmissible theory.

18 We have been through the record, Your Honor, and  
19 just do not see how Mr. Hosfield can probably comment on  
20 the reasonable royalty.

21 And just a final thought, Your Honor. You know,  
22 parties and their experts make decisions about how they're  
23 going to put together their reports, and they make  
24 decisions about what they're going to rely on. And this  
25 is, you know, a bed of Norton's own making. And to use

1 the expression, they now are forced to lie in it. And I  
2 just don't see how Mr. Hosfield could conceivably comment  
3 on the amount of a reasonable royalty.

4 THE COURT: Now let me just confirm. Are you  
5 seeking to exclude his testimony all together?

6 MR. BEENEY: No, Your Honor. He can comment on  
7 Dr. Sullivan's analysis, I believe. And, you know, he can  
8 comment on other things about Norton's investment in the  
9 technology. But in terms of with a number, with an  
10 adjective, or with anything else, commenting on the amount  
11 of a reasonable royalty, that simply can't be done because  
12 there is no apportionment analysis by Norton in this  
13 record.

14 THE COURT: So in your answer I want to be  
15 specific. I asked questions about certain factual  
16 contentions that were in the pretrial order, so one of the  
17 contentions talked about whether there were dominiums  
18 damages or -- I don't want to misquote it. Are you saying  
19 that those adjectives cannot be used?

20 MR. BEENEY: They can't, Your Honor, because you  
21 can't get there unless you apportion the value of the  
22 patented technology to the product. You just -- what the  
23 reason reasonable royalty should be is a complete and  
24 total black box until you determine what the value of the  
25 patents is to the product given the fact that everybody

1 starts with gross revenue. And without an apportionment,  
2 without the ability to say here is what the value of these  
3 patents are to the accused product, you can't comment on  
4 the royalty.

5 Now, I know in Your Honor's motion *in limine*  
6 ruling I believe Your Honor said that Dr. Jaeger could  
7 testify about the technology. And we're not taking issue  
8 with that. But that doesn't get you to what the Federal  
9 Circuit requires to apportion a number or a range or a  
10 value to the reasonable royalty.

11 THE COURT: I'm trying to look for the exact  
12 paragraph, but I understand your argument.

13 MR. BEENEY: Okay. Thank you.

14 THE COURT: You're saying, obviously, that  
15 Dr. Jaeger can't do the same thing?

16 MR. BEENEY: Correct, Your Honor.

17 THE COURT: Okay. Thank you.

18 MR. BEENEY: Thank you.

19 MS. TULL: Good afternoon. Can Your Honor hear  
20 me?

21 THE COURT: That's rough.

22 MS. TULL: It is. I apologize to everybody.

23 THE COURT: Are you well?

24 MS. TULL: Just a loss of voice from allergies.

25 THE COURT: Okay. Not a HIPA question.

1 MS. TULL: No, no. That's fine.

2 So, fortunately, particularly for my voice, I  
3 think this will be a short argument.

4 With respect to Mr. Hosfield --

5 THE COURT: Can you introduce yourself for the  
6 record?

7 MS. TULL: I apologize, Your Honor. Susan Tull,  
8 Your Honor, on behalf of Norton.

9 So we do maintain our objections, of course, to  
10 Your Honor's *in limine* and *Daubert* rulings, but we do  
11 recognize and abide by those orders. And in light of the  
12 Court's -- in light of the Court's rulings on the motions  
13 *in limine*, and *Daubert* rulings with respect to both  
14 Dr. Jaeger's apportionment analysis and the portions of  
15 Mr. Hosfield's report that were addressed by the Court and  
16 identified by counsel, we agree with the Court and with  
17 Columbia that Mr. Hosfield cannot present an ultimate  
18 damages number, and so he will not be providing the \$1.5  
19 million number that appears in his report, nor will he be  
20 saying nominal de minimis, or a related adjective.

21 THE COURT: Or, I'm sorry?

22 MS. TULL: Or a related adjective.

23 THE COURT: Okay.

24 MS. TULL: We do, again, maintain all rights for  
25 appeal. We will seek to make proffers of evidence outside

1 of the jury's presence.

2 Again, we do agree with counsel that there are  
3 other aspects of both expert's reports and opinions that  
4 were not excluded and that we will be presenting to the  
5 Court.

6 THE COURT: Right. Okay.

7 I understand that you-all are preserving your  
8 objections, but because they were in the factual  
9 contentions I just want to make sure we didn't have any  
10 argument.

11 You may have a seat, Ms. Tull.

12 Factual contention 17 of ECF 1076 says if Norton  
13 is found to infringe the '115 and '332 patents, Columbia  
14 is entitled to only a de minimis royalty.

15 So that's not going to be presented through  
16 testimony of any expert or even implied?

17 MS. TULL: Correct, Your Honor.

18 THE COURT: And I'm trying to look for the other  
19 one. Can someone help me? There were two. I marked up  
20 the old version. It's in my order, I think.

21 Well, with respect to the '643 patent, --

22 MS. TULL: If I may interject, Your Honor?

23 Mr. Hosfield did not offer an express damages  
24 number on the '643 patent. So we maintain our arguments  
25 and present evidence that Columbia will not meet its



1 burden of proof on damages. But there was, in that  
2 instance, no specific number that he was presenting. And  
3 it doesn't involve the same apportionment issues, I  
4 believe.

5 THE COURT: Right. I agree.

6 But Paragraph 34 says there's no support for the  
7 patent royalty approach. And even if applied, Columbia  
8 would be entitled to no damages for the '643 patent.

9 Is there any concern about how that comes in?  
10 That's Paragraph 34. I don't know how that comes in.

11 MS. TULL: I don't believe that's implicated by  
12 the arguments that counsel raised or the 1.5 or de minimis  
13 numbers, Your Honor. It's more an absence of showing the  
14 damage.

15 MR. BEENEY: Your Honor, I think any  
16 quantification, including none, is out. Certainly, you  
17 know, a lawyer can say to Your Honor in posttrial briefing  
18 as to what the burden of proof has been and whether it's  
19 met, but I don't see how you can have a fact witness who  
20 did not provide an opinion in their report as to what the  
21 damages would be to say none. None is a quantification.

22 MS. TULL: We will not -- and Mr. Hosfield will  
23 not be testifying contrary or outside the scope of his  
24 report. But certainly, Your Honor, we should be able to  
25 tell the jury that if there is no -- if there is no

1 liability, there are no damages as well.

2           So counsel's arguments with respect to  
3 Mr. Hosfield did not -- the motions *in limine* that he  
4 addressed, and the *Daubert* rulings, did not impact on  
5 Mr. Hosfield's opinions on the '643 report. And, again,  
6 we will certainly stay within the scope of his report.

7           THE COURT: Did you want to say something?

8           MR. BEENEY: I apologize, Your Honor.

9           As long as there's no quantification of the  
10 number, whether it be zero or otherwise. Again, we do  
11 believe that Mr. Hosfield is free to criticize  
12 Dr. Sullivan, but not, again, with adjective, range, or a  
13 number comment on the amount of damages.

14           THE COURT: So this is my concern is that if the  
15 phrase, even if applied, they would be entitled to no  
16 damages. So if the only basis for saying even if applied  
17 is that because they're -- they're not going to prevail  
18 overall, then that's fine. But as I read this in the  
19 first instance, I thought there might be some kind of  
20 alternate evaluation using their process. And so that's  
21 what I was trying to get at.

22           MS. TULL: That is not the case, Your Honor. It  
23 relies -- and this would not be coming through  
24 Mr. Hosfield. But it's solely the fact that the burden is  
25 on the plaintiffs in this case to prove, at least by a

1 reasonable basis, that they're entitled to damages and  
2 whether -- you know, we could argue whether or not they  
3 have met their burden in this case.

4 MR. GUZIOR: Your Honor, there's one other issue  
5 related to damages.

6 THE COURT: I actually think that as long as  
7 that is sort of the basis. So the problem is once you  
8 have an expert saying no damages, it carries weight. If  
9 it's a legal argument then it sounds like a calculation.  
10 If it's an expert -- and that's what I'm trying to work  
11 around. You can make a legal argument, of course. And my  
12 concern was who was going to be saying this.

13 So you're saying that no expert is going to say  
14 that, correct?

15 MS. TULL: Correct.

16 THE COURT: And that will be a legal argument  
17 that you present?

18 MS. TULL: Correct.

19 THE COURT: Go ahead.

20 MR. BEENEY: So this is another paragraph, Your  
21 Honor, because I think counsel's representation is pretty  
22 much where we are.

23 THE COURT: Okay.

24 MR. BEENEY: Nothing from the experts or the  
25 fact witnesses about a quantification of damages,

1 adjectives, range, numbers. But, of course, posttrial,  
2 counsel can make whatever argument they want to make as to  
3 whether we've met our legal burden.

4 THE COURT: Correct.

5 MS. TULL: And just to be clear, Your Honor,  
6 that would also include closing argument, is that correct?  
7 That we should be able to make that argument in closing to  
8 the jury, though it would not come in via an expert, for  
9 example, that they had not met their burden.

10 THE COURT: So you're going to argue that they  
11 haven't met their burden?

12 MS. TULL: Correct.

13 THE COURT: So I think it's fair argument to say  
14 that if you don't meet the burden then you don't collect  
15 anything.

16 MR. BEENEY: I guess off the top of my head,  
17 Your Honor, the only distinction that I think about is  
18 that while I think it's fair to say, you know, Columbia  
19 has not proved they they're entitled to \$228 million in  
20 damages or 1.24 percent of the \$17 billion in products  
21 that Norton sold, but the next clause, and therefore it  
22 should be zero, I do have problems with because there will  
23 be no evidence as to what the "therefore it should be" if  
24 the jury feels we haven't met the burden.

25 THE COURT: So you're saying if they use a

1 number, and then say they didn't prove that number, and so  
2 they should get nothing, that's different from saying that  
3 they didn't meet their burden. And so because they didn't  
4 meet their burden, they can't get any damages, is that  
5 right?

6 MR. BEENEY: Yes.

7 THE COURT: Do you-all object to making that  
8 distinction? It strikes me as close, but what do you-all  
9 think?

10 MR. LUMISH: If I may, Your Honor? I just want  
11 to be able to say to the jury we didn't infringe so we  
12 don't owe them anything. We didn't fraudulently conceal  
13 anything, so we don't owe them anything.

14 I think we should be allowed to say that there's  
15 no liability and no damages at all in the case. And  
16 that's, I think, what we're trying to protect here.

17 THE COURT: Right. I am perfectly fine with  
18 that. And this, again, may be an issue I raised in a  
19 different context.

20 But I do agree that making that argument right  
21 after a number feels a little different than just saying  
22 there's no liability and so there's no damages. So I  
23 would ask you to be mindful of that.

24 MR. LUMISH: We will, Your Honor.

25 THE COURT: All right.

1 MR. BEENEY: So just one other bit about the  
2 pretrial order facts, if Mr. Guzior may address that, Your  
3 Honor?

4 THE COURT: Of course.

5 MR. GUZIOR: Your Honor, I'm looking at  
6 Paragraph 13, ECF 1076, Page 36. And Norton says Claim 1  
7 of the '115 patent represents an unasserted claim against  
8 which the alleged improvement in the asserted claims  
9 should be measured in calculating a reasonable royalty.

10 Now what they're getting at here is something  
11 called a noninfringing alternative. When you would say a  
12 system configured with the limitations of Claim 1, but not  
13 having the combined models limitation, is an alternative  
14 that is noninfringing and needs to be taken into account.

15 And as Your Honor knows from the briefing as to  
16 the infringement theory that Columbia has to present at  
17 trial, Dr. Jaeger offered one, and only one, noninfringing  
18 alternative which was take SONAR/BASH out. And at the  
19 deposition I gave him the opportunity to change his mind  
20 and said, Is that the only noninfringing alternative?

21 And as we put in the briefing, he said "Yes."

22 And we're seeing an entirely new noninfringing  
23 alternative in Paragraph 13, which is just configure the  
24 system as in Claim 1.

25 But Norton will not be able to show you any